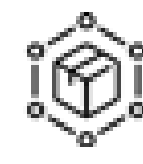


Smart Industry with SAP & SEIDOR



What challenges is industry facing in 2026?

- 

Unstable supply chains
- 

New sustainability regulations
- 

Technical talent shortage
- 

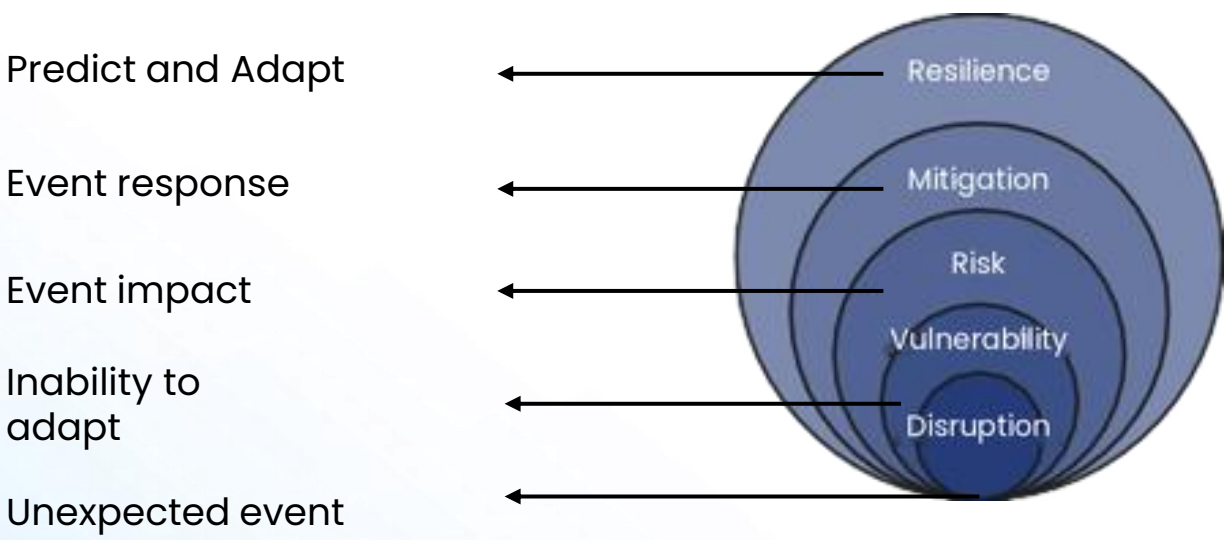
Rising cyberattacks
- 

Need for true digital integration

The answer: digitalization, visibility, and real-time operational control for resilient manufacturing

Key capabilities for achieving resilience

- Agility
- Dynamic processes that adjust in real time
- Detect and Respond
- Connected industry



ERP as the digital core of an efficient, flexible, and connected industry

At SEIDOR, we help industrial companies turn digitalization into a competitive advantage with SAP solutions.

With solutions like **SAP ERP**, industrial plants operate on a unified foundation that connects planning, production, inventory, quality, maintenance, finance, and logistics

- Total control from planning to delivery
- Faster, more profitable, and more sustainable production
- ERP ready for AI, IoT, predictive maintenance
- Full traceability + ESG compliance
- Built-in cybersecurity tailored to OT

+18%

Forecast accuracy

-50%

Reduction in invoicing times

+20%

Improvement in operations

+30%

Increase in regulatory compliance

From ERP control to the heart of discrete manufacturing

Extend the ERP where discrete manufacturing demands it, without leaving the ecosystem

Plants that make to order, handle complex variants, or face strict quality requirements need to go beyond the standard ERP without abandoning it

SEIDOR extends the ERP with solutions like Be.as to ensure real control in discrete manufacturing.

Complex manufacturing orders

Advanced management with a product configurator built into SAP. Variants, structures, and routings under control.

Batch quality and traceability

Real-time control built into the production flow. Regulatory compliance without parallel processes.

Fine-grained capacity planning

Scheduling based on real resources, shifts, and bottlenecks. Not theoretical, but executable.

No forced integrations

Be.as runs on SAP, not alongside SAP. A single system, with no data friction or duplication.

Same ecosystem, total control



Areas we transform

Production

- Dynamic planning
- Real-time order management
- Fewer stoppages and less waste

Inventory and logistics

- Real-time inventory
- Efficient warehouse and distribution management
- Synchronization with suppliers and customers

Costs and profitability

- Accurate costing by product or line
- Margin and scenario analysis
- Integrated financial view

Quality and compliance

- Control by batch and line
- Automated alerts
- Certifications: ISO, GMP, IFS

Maintenance

- Preventive and predictive planning
- Fewer unexpected stoppages
- Greater operational safety

Technology to go further

AI and analytics in real time



IoT for operational control
and energy efficiency



Flexible, scalable
cloud architecture



ESG platforms for operational
sustainability



Smart Industry
Platform

Activate total control of your industry

Proven expertise in production industries

SEIDOR has extensive experience in complex industrial projects, combining industry knowledge, proprietary solutions, and execution excellence

+200
References
in industrial environments

Food Industry

NOEL

Casademont

ARGAL

OBACH

ausolan

VALLE DE SAN JUAN

CAL BLAY

Chemicals

LASENOR

Concentrol

MORCHEM

eurofragrance

ESTEVE

Barcelonesa

EUROMED

Pharma

Cyndeapharma

KERN PHARMA

meiji

Uriach

LETI

ORDESA

inibsa

Manufacturing / Metalworking

Fonderia Vindals S.R.L.

GAMOD

LAMP

kromschroeder

jcmotech

laza

ESCUBEDO

Automotive and Components

ALUEC, S.A.

DOGA

m|m

ALGONTEC

HISPA@LD

INTEPLAST

GRUPO CROPU

Aerospace

ACITURRI

carbures

ALESTIS

aerotecnic

Caetano

KOSTAL

ASCABLE-RECAEL

Your next step with SEIDOR

- 01

Industrial Assessment

Analysis of production processes, ERP-plant integrations, critical data, and regulatory compliance
- 02

Industrial operations demo

Simulation of production processes, traceability, and plant control on SAP ERP
- 03

Evolution Roadmap

Technology evolution plan tailored to discrete manufacturing or process industry

Why SEIDOR

SEIDOR is a technology consulting firm that offers a comprehensive portfolio of solutions and services across Data & Artificial Intelligence, ERP, Edge, Customer Experience, Employee Experience, Application Modernization, Cloud, Connectivity, and Cybersecurity.

With revenue of €1.174 billion in fiscal year 2025 and a team of more than 10,000 highly qualified professionals, SEIDOR has a direct presence in 45 countries across Europe, Latin America, the United States, the Middle East, Africa, and Asia. The consulting firm is a partner to the world's leading technology companies.