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# SICPA chooses a robust and reliable solution by unifying its systems with SAP S/4HANA

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**The conversion, which has been a success, has allowed them to have a stable system suitable for their needs.**

Founded in 1927 in Lausanne, SICPA is a Swiss family-owned technology company with an international footprint, and the market leader in security inks and leading provider of secured authentication, identification, traceability, and supply chain solutions.

Immersed in a transformation programme, SICPA decided to go for “Move to SAP S/4HANA” and implement a brownfield conversion guided by the industry best practices in 22 countries on 5 continents, with a team of over 440 people. It entailed technical and organizational complexity, as well as a big performance workload. At the same time, it demonstrated that this transformation was a strong and competitive argument for change, as they have achieved impressive performance of this custom development, particularly in R&D and supply chain.

With this project, SEIDOR faced the technological challenge of developing a S/4HANA Brownfield with Recipe Development, Group Reporting, SAC Planning, SAP BTP and other 80 additional improvements.



## Before: Challenges and opportunities

- Its main objective was to ensure a successful conversion without losing existing functionalities and leverage the implementation to deliver innovations.
- They attended six-month requirements workshops led by SEIDOR, at the end of which they identified over 80 value-added items that were delivered as part of the programme.
- SICPA decided to perform a brownfield conversion guided by the industry best practices.

## Why SAP? and SEIDOR?

- It decided to opt for “Move to SAP S/4HANA” because it was the option that best suited their needs, thanks to its custom development. This entailed technical and organizational complexity, as well as a big workload in terms of performance.
- SICPA, as part of their conversion programme, decided to find a new partner that would fit its culture and have proven experience in SAP S/4HANA conversion. SEIDOR offered them this and more, since the implementation of the programme has been a success.

## Key success factors

- **Core project team**, which is also the company-wide governance team, oversaw, tracked the progress, and took responsibility for delivering all necessary pieces, including SEIDOR.
- **Comprehensive test cases**. They performed three cycles of testing by teams around the world, encouraging internal friendly competitions to complete the testing on time.
- **Robust cutover plan**, which included over 700 tasks to be executed by different teams around the world in seven days.



*We chose SEIDOR as a partner due to its extensive experience in converting to SAP S/4HANA. In less than 2 years the project was ready to be implemented in all the company's locations in the world. A successful project that has confirmed to us that we have made a great choice with SEIDOR, since it has transformed SICPA into a better, more agile and efficient entity to remain a leader in the sector in the future.*

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SAP S/4HANA Brownfield with modules:  
Recipe Development, Group Reporting, SAC  
Planning, SAP BTP



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