

# SEIDOR global building for Real Estate

The real estate development industry faces a global environment and increasing competition that requires constant innovation and continuous change. Which is why a highly flexible management model is needed that provides a firm grip on the contracting process in order to reduce costs while at the same time increasing the margins of the developments.

## Why go with SEIDOR Global Building for Real Estate?

SEIDOR Global Building for Real Estate is a tool that spans the entire value chain of companies in the sector. This packaged solution based on SAP technology is the result of the experience and best practices that SEIDOR has gained through implementations in various leading companies in the main areas of business, such as urban development, real estate development and construction, and their management.

## Life cycle of a real estate development project

SEIDOR Global Building for Real Estate provides the tools needed to ensure financial control and management, from construction start to finish, so that you can administer and engage in comprehensive monitoring for the life cycle of the project.



### Management

Control of this development from this industrial study to closing, integrating this contracting and management and this



### Personalización

Adaptación de la promoción según las necesidades del cliente, en función de las calidades y opciones de personalización disponibles, dentro de los plazos.



### Venta

Monitor de ventas con gestión y control de los estados de los inmuebles. Entrega de llaves con registro de incidentes y venta de inmuebles.



### Post venta

Control a través de monitor de entrada de incidencias, gestión de las mismas y evaluación de satisfacción del cliente.

...what's more, SEIDOR Global Building automates the management of your real estate development business with SAP Intelligent Robotic Process Automation



Plus, guaranteed success in the digital transformation of the purchasing process between SAP S/4 HANA or ECC 6.0 and the entire supplier network through the SAP Business Network Portal.

# Pricing and terms

Go-live between 6 and 9 months  
Monthly licenses cost: 2,500 €/month\*.  
Cost of services: from 350.000 €.

(\*) Monthly license cost of SEIDOR SAP Global Building for ECO, for companies up to 500M € billing up to 50 users  
(\*) 3-year commitment

## Construction Competency Centre

Made up of a team of consultants specialising in the construction sector and real estate development, SEIDOR has a Construction Competency Centre (CCC) where it develops specific applications and all related businesses. This expert team has taken part in numerous implementations for leading customers over the last 15 years.

The CCC allows all tasks to be coordinated and complemented, reducing redundancies and increasing efficiency. Guarantees communication and access to applications and best practices at all levels of your organisation.

## Benefits

All-in-one management of all areas of the company, eliminating information "islands" for quick decision-making, data uniqueness and traceability. Operability thanks to a single mature and tested solution with fast implementation and start-up period. Global solution that supports growth and internationalisation processes: legal and fiscal localisation, multi-company, multi-language, multi-currency, exchange insurance, etc.

Vertical solution, tailored to the real problems of the real estate development sector. Scalable, modular solution that allows for easy adaptation to functional needs at all times. Constantly evolving and innovating solution thanks to the role of the SEIDOR Construction Competency Centre and the continuous incorporation of innovative technology implemented in the leading customers in the sector worldwide.

## ¿Por qué SEIDOR?

SEIDOR es una consultora tecnológica que ofrece un portafolio integral de soluciones y servicios de innovación, customer experience, ERP, analytics, employee experience, cloud, workplace y ciberseguridad, ideadas para que las organizaciones superen sus retos y alcancen sus objetivos.

Con una facturación de 767 millones de euros en el ejercicio 2022 y una plantilla formada por más de 8.000 profesionales altamente cualificados, SEIDOR tiene presencia directa en 45 países de Europa, América Latina, Estados Unidos, Oriente Medio, África y Asia, prestando servicio a más de 8.500 clientes. La consultora es partner de los principales líderes tecnológicos; entre los que destacan SAP, Microsoft, IBM, Adobe, Salesforce, Cisco, AWS y Google.