



SAP® Qualified  
Partner-Packaged Solution



# SEIDOR IBP Smart Planning

In today's world, where the supply chain of most companies is in a disruptive environment, tactical and strategic planning is vital to ensure that profit targets are met. This is why it is important to have a tool in place that lets you focus your efforts on decision-making and value-added work, thus avoiding manual tasks.

## Why SEIDOR IBP Smart Planning?

We propose a completely scalable cloud tool that integrates demand, operations and financial data, with real-time simulation and a highly intuitive user interface via MS Excel, which offers:

### Productivity

- Fixed price
- Low cost as a preconfigured solution

### Efficiency

- Defined scope and term
- Fast implementation
- Fast returns

### Integration

- Standard with SAP ECC
- Standard with SAP S/4 HANA

Some of our customers:





## Forecasts

- Sales history integration and adjustment
- Statistical forecasting execution
- Sales forecasting introduction
- Demand management plan

## Supply

- Multi-Centre Planning execution
- Analysis and Simulations
- Capacity levelling
- Strategic Supply Plan

# Price timing

Go-Live in 12 weeks.  
Monthly cost of licenses: €3.750/month\*.  
Cost of services: from €50.000.

(\* Monthly cost of licenses for SAP IBP S&OP, for companies up to €500M turnover

(\* Minimum commitment 3 years.

## Value proposition

- Agile and integrated demand management process
- Global multi-centre planning, with visibility of materials and capacity
- Let you easily implement an S&OP process
- Fast introduction of forecasts by the sales department via web interface
- Real-time simulations and alternative scenarios
- Excel alerts that let you work by exceptions
- Easy and intuitive interface (MS Excel), reducing learning times
- Standard integration with SAP ERP

## Beneficios

- Better forecasts
- Inventory reduction
- Increased service level
- Total cost reduction
- Improved launch time for new products
- Increased plant productivity

## Why SEIDOR?

SEIDOR is a technology consulting firm that offers a comprehensive portfolio of innovation solutions and services aimed at customer experience, ERP, analytics, employee experience, cloud computing, workplace and cybersecurity, helping organizations to overcome their challenges and achieve their goals.

With turnover of 606 million euros in 2021 and a workforce of more than 7,500 highly qualified professionals, SEIDOR has a direct presence in 41 countries in Europe, Latin America, the United States, the Middle East, Africa and Asia, serving more than 8,500 clients. The consultancy is a partner of the main technological leaders; SAP, Microsoft, IBM and Adobe are among the most noteworthy.