

# SEIDOR



## A Complete Software Package for Distribution

**SAP®** Qualified  
Partner-Packaged Solution

To Manage Your Company More Efficiently  
and Compete More Effectively



SEIDOR is a member of United VARs, which is a SAP Platinum Partner.



### The SAP Business ByDesign Distribution package covers the following areas:

- ✓ Sales
- ✓ Sourcing
- ✓ Purchasing
- ✓ Supply Chain Setup Management
- ✓ Supply Chain Planning and Control
- ✓ Human Resources
- ✓ Travel and Expenses
- ✓ Warehousing and Logistics
- ✓ Financial and Management Accounting
- ✓ Mobile Warehouse Management through Barcode Readers
- ✓ Compliance
- ✓ General Business Data
- ✓ Cash Flow Management
- ✓ Business Performance Management
- ✓ Communication and Information Exchange
- ✓ Rebate Management



#### What Is SAP Business ByDesign?

SAP Business ByDesign is a complete Cloud-based ERP business solution for medium sized business and subsidiaries of large enterprises.



#### Did You Know?

Companies that run SAP Business ByDesign through SEIDOR have 0% CAPEX investments.



## Let's Talk About Your Business

You are a growing business, and you need to implement a low cost unified, agile, and efficient ERP without the high cost of an ERP. You need to consider the SAP Business ByDesign starter package for Distribution. This solution provides you with the functionality and integration of large-scale ERP solutions without the cost and complexity traditionally associated with large ERP implementations.

Our SAP Business ByDesign solution offers all the main features required to run your business, from Customer Relationship Management, Finances and Accounts, Project Management, Human Resources, and Procurement. It helps you manage everything from Supply Chain to superior service delivery, while helping you to ensure that all your products are delivered and distributed on time in a cost-effective manner.



"It does everything we need it to do and more."  
- By Rob Sinton, TasteTech



You will be able to unify the information across your departments seamlessly on one application with one core interface. At the same time, you will benefit from all the functions associated with a large ERP implementation at a fraction of the cost. Your information will be maintained on the cloud which will make it easier to access, more secure and cheaper to maintain. SAP Business ByDesign has reconfigured best practice business processes designed to support your business needs. SAP Business ByDesign is also built on the advanced technical backbone of the SAP ERP technology and it uses the same advanced analytics engine giving all the integrated reporting functionality that you require.

SAP Business ByDesign is designed for growing business, it offers you stability, security, best of breed solutions and reconfigured distribution business processes all hosted in the cloud that will reduce your maintenance and implementation costs. SEIDOR is a Platinum Level SAP partner and together we will assist you in every way to ensure that you implement the best fitting technical solution in your organization.

## Benefits Of Using A Cloud Instance

SAP Business ByDesign allows you to have access a cloud instance built and configured to your specifications. It is a complete ERP solution hosted remotely which you can access 24/7/365. Using a Cloud based solution means that you will not pay for:

- ✓ **Hosting Of The Solution** – no server, infrastructure or running costs.
- ✓ **Support** – you will have a direct line to a global technical team at all times without interruption.
- ✓ **System Maintenance** – system maintenance takes place by SAP eliminating the need of an on-site maintenance team.
- ✓ **Solution Upgrades** – cloud based solutions upgrades are included in your subscription fee.
- ✓ **Mobile Capability** – all SAP cloud based applications support mobile applications.
- ✓ **Security** – hosted by SAP, audited regularly and ISO 27001, ISAE-3402, and SS.I

## SAP ByDesign – Key Benefits

Oriented to distribution companies that buy and sell products and want to improve their demand forecast accuracy, adapt and execute fast for lower inventory costs, increase delivery accuracy, and enhanced customer satisfaction.

- ✓ Contract management with suppliers
- ✓ Logistics supply chain management for warehouses and bin locations management
- ✓ Product traceability: Lot and serial number tracking
- ✓ Material valuation based on purchasing cost
- ✓ Consolidate information of all your departments in one single platform
- ✓ Sales Order Management integrated with the inventory, billing and Backoffice
- ✓ Barcode reading in the warehouse based on assigned tasks

## Are You Interested?

To find out more about the SAP Business ByDesign starter package for Distribution, contact SEIDOR today!

