

Traceability in urban transit with SAP Business One®.

The official distributor for Samsung in Kuwait, Andalus Trading Co turned to Seidor One and SAP Business One to address security concerns in their operations. SAP Business One has since provided huge time savings and a clear audit trail for their processes.



www.kuwaitlocal.com

Before: Challenges and Opportunities

- Standard operating procedures were not in place and internal alignments were required.
- Data security was a concern as data could be altered at any point and the changes could not be traced.
- New software was required to modernize Andalus Trading Co's processes.

Why SAP and Seidor One

- Seidor One provided customization for the revenue processes as Andalus Trading Co first raises the sales order invoice and then completes delivery.
- Seidor One assisted with retail customization to allow sale on credit as a POS system was not present.
- SAP Business One was reasonable cost wise and HANA's analytics and dashboards were a major factor for the decision.

After: Value-Driven Results

- Andalus Trading Co has deployed its e-commerce website and are doing the back-end integration into SAP Business One.
- The approvals flow is now clearly defined and quickly expedited.
- A detailed system of checks and balances ensures accountability for data and reduces errors.

"SAP Business One allows us to create a **controlled environment** in the workplace."

Mr. Nibu Varghese - IT Head, Andalus Trading Company.

50%

time savings on paperwork

30%

increase in productivity

Featured Partner



Andalus Trading Company
Kuwait City, Kuwait
www.andalus.com.kw

Industry
Wholesale
Distribution

Products and Services
Official distributor for
Samsung in Kuwait

Employees
350

Revenue
Not shared

Featured Solutions
SAP Business One, HANA

THE BEST RUN

